

An initiative for secondary schools.

With ESP you and your school will get the opportunity to make your teaching and learning processes entrepreneurial, providing students with the skills and competencies employers are looking for. ESP is a PASS to further opportunities!

### Benefits for students

Entrepreneurial skills and competences, attitudes and behaviours including:

- Creative thinking and problem solving
- Communication and presentation skills
- Confidence and a can-do attitude
- Teamwork and leadership
- Negotiation and decision making
- Setting goals and time management
- Managing risk

Possibility to reflect on the entrepreneurial competences and see how they change over time.

Final certification recognized at international level

### Benefits for teachers

- High quality materials and training
- Comprehensive support and assistance
- International professional development
- Access to experts from the business community
- Access to numerous best practices and innovative teaching tools
- Opportunity to network and exchange ideas with colleagues from other countries



# Entrepreneurial Skills Pass

*5.5 million of young people in Europe are currently unemployed, while business and companies are looking for talented people. We need to provide students with those skills and competencies they need to have better opportunities to be successfully employed.*

For you and your school the Entrepreneurial Skills Pass is a full package to support entrepreneurial learning outcomes.

[www.entrepreneurialskillspass.org](http://www.entrepreneurialskillspass.org)



It includes:  
An entrepreneurial experience for students  
A teacher training package  
An internationally certified exam

Exam cost per student: € 35.00 (excl. VAT)

# Entrepreneurial Skills Pass

## 1) Entrepreneurial experience, a perfect preparation for working life

In this entrepreneurial programme students learn how to bring a business idea from concept to reality. They form their own enterprise and discover, first hand, how a company functions. They elect a board of directors, raise share capital, market and finance a product or service of their own choice. At the end of the programme they present a report and accounts to their shareholders.

Since its start in 1919, students around the world have had the opportunity to develop new skills such as teamwork, leadership, presenting, planning and financial control as they learn to take responsibility for the success of their company. **It is the perfect preparation for working life!**

The programme is supported by volunteer advisers from the business world who are available to guide and mentor the students. Throughout the learning path, students can assess their competences and prepare for the final exam.

*The JA Company Programme  
is recognised by the European Commission  
as a 'Best Practice in Entrepreneurship Education'.*

## 2) Teachers' training, improving your ability to be entrepreneurial while teaching

Regular training courses for teachers are organised, employing both face-to-face and e-learning processes. ESP is not only an opportunity for your students, but it gives you the chance to strengthen your teaching methodologies, to link up with other teachers running ESP, and make the most of the package!



## 3) International certified exam, certifying young people's knowledge and skills

At the end of the learning path, your students will be able to pass an exam, the Entrepreneurial Skills Pass, testing and certifying their business knowledge and skills.

ESP is a PASS to further opportunities offered by small and large businesses, top higher education institutions and international organisations across Europe endorsing the project. Through ESP students will have the possibility to find multiple ways to promote their business ideas, to pursue their career development, or to access further learning opportunities.

